



Network Member Capabilities

Country/Region	Network Member (Legal name)	Primary Contact
Antigua	Sagicor Life Inc EC	Vanvieldt, Sean
Argentina	GGAL Seguros S.A.	Abelenda, Santiago
Argentina	Life Group Compañía de Seguros S.A.	Meler, Norberto
Aruba	Sagicor Aruba NV	Vanvieldt, Sean
Australia	Resolution Life Australasia Limited	Welsh, Jim
Austria	UNIQA Österreich Versicherungen AG	Huger , Robert
Barbados	Sagicor Life Inc	Vanvieldt, Sean
Belgium	AG Insurance	Moreau, Michel
Belize	Sagicor Life Inc	Vanvieldt, Sean
Bosnia and Herzegovina	UNIQA Osiguranje, d. d. Sarajevo	Đurić, Saša
Brazil	CARE PLUS MEDICINA ASSISTENCIAL LTDA.	Gebrim Doria, Rodrigo
Brazil	ICATU SEGUROS S/A	Rodrigues, Cibelle
Bulgaria	UNIQA Life Insurance Plc.	Peev, Radoslav
Canada	Manulife Financial Corporation	Langdale, Chris
Chile	Compania de Seguros de Vida Camara, S.A.	Fernandez, Roselix
China	Ping An Property & Casualty Insurance Company of China, Ltd.	Ji, Riley
China	Ping An Health Insurance Company of China, Ltd.	Yang, Yang
Colombia	Seguros Bolívar, S.A.	Caballero Barrera, Eduardo
Costa Rica	Compañía Internacional de Seguros Filial IS-CR S.A.	Vargas, Nayarit
Croatia	UNIQA osiguranje d.d.	Knezevic, Dario
Czech Republic	UNIQA pojišťovna, a.s.	Stejskal, Miroslav
Denmark	Danica	Runing, Jens
Dominica	Sagicor Life Inc	Vanvieldt, Sean
Estonia	ERGO Life Insurance SE, Estonian Branch	Mitt, Kaisa Madli
Finland	Mandatum Life Insurance Company Ltd.	Jokelainen , Riitta
France	Groupama Gan Vie	Mercier, Anne-Sophie
French Guiana	Groupama Gan Vie	Mercier, Anne-Sophie
Germany	Alte Leipziger Lebensversicherung a.G.	Vieweg, Martin
Germany	HALLESCHE Krankenversicherung a.G.	Gladis, Robert
Ghana	Enterprise Life Assurance Company Limited	Fianu, Thomas
Greece	Interamerican Hellenic Life Insurance Company SA	Doutsis, Kostas
Grenada/Carricou	Sagicor Life Inc	Vanvieldt, Sean
Guadeloupe	Groupama Gan Vie	Mercier, Anne-Sophie
Guatemala	Seguros El Roble, S.A.	Valdes, Raquel
Guernsey	Canada Life International Assurance (Ireland) DAC	Jones, Andy
Honduras	Seguros del País, S.A.	Canahuati, Monica
Hong Kong	Manulife (International) Limited	To, Grace
Hungary	UNIQA Biztosító Zrt	Dobrovzski, Tamas
Indonesia	PT Allianz Life Indonesia	Sudarya, Arie
Ireland	New Ireland Assurance Company Plc	McCaffrey, Matthew
Isle of Man	Canada Life International Limited	Jones, Andy
Italy	UnipolSai Assicurazioni S.p.A.	Pochini , Stefano
Jamaica	Sagicor Life Inc	Vanvieldt, Sean
Japan	Asahi Mutual Life Insurance Company	Kaji, Masao
Jersey	Canada Life International Assurance (Ireland) DAC	Jones, Andy
Latvia	ERGO Life Insurance SE, Latvian Branch	Adamoviča, Laura
Lithuania	ERGO Life Insurance SE	Kučinskienė, Jūratė
Luxembourg	LA LUXEMBOURGEOISE Société Anonyme d'Assurances (LALUX)	Wiwinius, Jerome
Malaysia	Allianz Life Insurance Malaysia Berhad	Phang, Lai Peng
Martinique	Groupama Gan Vie	Mercier, Anne-Sophie
Mexico	Grupo Nacional Provincial, S.A.B.	Rosas, Rafael
Monaco	Groupama Gan Vie	Mercier, Anne-Sophie
Montenegro	UNIQA životno osiguranje A.D., Podgorica	Božović, Lidija
Netherlands	Nationale-Nederlanden Levensverzekering Maatschappij N.V.	Bijsterbosch, Margit
New Zealand	Resolution Life Australasia Limited	Smith, Alex
Nigeria	Leadway Assurance Company Limited	Oduwobi, Omojadesola
Norway	Storebrand Livsforsikring AS	Haug, Vigdis
Panama	Sagicor Panamá, S.A.	Amoretti, Maximo
Peru	Pacifico Compañía de Seguros y Reaseguros	Oliveri, Remo
Philippines	Etiqua Life and General Assurance Philippines, Inc.	Norombaba, Miriam

Minimum lives to offer a local group contract
5
10
3
5
200
10
5
10 (review per case)
5
5
10 (min 2 not family related)
3
5
2
10
3
3
As of 10 (life) or 30 (medical)
10
10
3
3
5
5
1
1
1
10
5
5
5
5
1
20
5
5
3
10
10
3
5
10
5
10
5
1
10
1
3
1
5
1
10
2
10
3
2
10
10
25

Minimum lives to offer pooling
5
10
3
5
200
10 and min. 20k €
5
50
5
5
200
3
5 and min. 20k €
Medical only cash benefits
35
10
3
3
As of 10 (life) or 30 (medical)
10
10
3
10
5
10
5
50
10
10
-
5
5
5
10
20
20
15
3
10
10
5
20
10
-
10
20
1
10
1
50
10
5
10
10
approximatively 65
10
3
10
10
10
25

INSURABLE								
Accident		Disability			Life	Medical	Retirement	Critical Illness Dread Disease
Standalone	Rider	STD	LTD	TPD				
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
A	AR			TPD (rider)	L			CI (rider)
A	AR			TPD (rider)	L			CI (rider)
A	AR	STD		TPD (rider)	L			CI (rider)
		STD	LTD		L			
A			LTD		L	M	R	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
	AR	STD	LTD		L	M	R	CI
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
A	AR	STD		TPD (accident)	L	M	R	CI
						M		
A	AR	STD (rider)		TPD (rider)	L		R	CI (rider)
A	AR	STD		TPD	L	M	R	CI
A	AR	STD	LTD		L	M	R	CI
A	AR			TPD	L	M		
A	AR	STD		TPD (rider)	L	M	R	CI
A				TPD (rider)	L	M		CI
A	AR			TPD (rider)	L	M		CI (rider)
A	AR			TPD	L	M		
A	AR	STD		TPD	L	M	R	CI
A	AR	STD		TPD	L	M		CI
A			LTD	TPD	L	M	R	CI
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
A	AR			TPD	L			CI
A		STD		TPD	L		R	CI
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M	R	CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M	R	CI (rider)
			LTD		L		R	
						M		
	AR			TPD	L	M		CI
A	AR	STD		TPD	L	M	R	CI
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M	R	CI (rider)
	AR			TPD	L	M		
			LTD		L			CI
A	AR	STD		TPD	L	M		
	AR		LTD	TPD (rider)	L	M	R	CI (rider)
A	AR	STD		TPD (accident)	L	M		CI
A	AR			TPD (rider)	L	M	R	CI (rider)
			LTD		L		R	
			LTD		L			CI
				TPD	L		R	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)
	AR			TPD (rider)	L			
			LTD		L			CI
A	AR			TPD	L	M	R	CI
A	AR			TPD	L	M	R	CI
	AR		LTD		L		R	
	AR			TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M	R	CI (rider)
A	AR			TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M	R	CI (rider)
A	AR	STD		TPD (accident)	L	M		CI
			LTD		L	M	R	
		STD	LTD		L			
A	AR		LTD		L	M	R	CI
A	AR	STD	LTD	TPD	L	M	R	CI
A	AR			TPD (rider)	L	M	R	CI (rider)
A	AR			TPD (rider)	L	M	R	CI (rider)
A	AR			TPD (rider)	L	M		CI

POOLABLE								
Accident		Disability			Life	Medical	Retirement	Critical Illness Dread Disease
Standalone	Rider	STD	LTD	TPD				
	AR			TPD (rider)	L	M		CI (rider)
	AR			TPD (rider)	L			CI (rider)
	AR			TPD (rider)	L			CI (rider)
	AR			TPD (rider)	L			CI (rider)
		STD	LTD		L			
A			LTD		L		R	
	AR			TPD (rider)	L	M		CI (rider)
		STD	LTD		L	M	R	CI
	AR			TPD (rider)	L	M		CI (rider)
A	AR	STD		TPD (accident)	L			CI
						M		
A	AR	STD (rider)		TPD (rider)	L			CI (rider)
A	AR	STD		TPD	L			CI
	AR		LTD		L			
	AR			TPD	L	M		
A	AR			TPD (rider)	L	M		CI
A				TPD (rider)	L	M		CI
	AR			TPD (rider)	L	M		CI (rider)
A	AR			TPD	L	M		
A	AR	STD		TPD	L			CI
A	AR	STD			L			CI
			LTD	TPD	L		R	
	AR			TPD (rider)	L	M		CI (rider)
A	AR			TPD	L			CI
				TPD	L			
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M		CI (rider)
			LTD		L		R	
					L			
	AR			TPD	L			CI
A	AR	STD		TPD	L	M		CI
	AR			TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M		CI (rider)
	AR			TPD	L	M		
			LTD		L			
A	AR	STD		TPD	L	M		
	AR		LTD	TPD	L	M		CI (rider)
A	AR	STD		TPD (accident)	L			CI
A	AR			TPD (rider)	L	M		CI (rider)
			LTD		L			
			LTD		L			
				TPD	L			
	AR			TPD (rider)	L			
			LTD		L			
A	AR			TPD	L			CI
A	AR			TPD	L			CI
	AR		LTD		L			
	AR			TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M		CI (rider)
	AR			TPD (rider)	L	M		CI (rider)
	AR	STD (rider)	LTD (rider)	TPD (rider)	L	M		CI (rider)
A	AR	STD		TPD (accident)	L			CI
			LTD		L		R	
		STD	LTD		L			
A	AR		LTD		L	M		CI
			LTD		L		R	
	AR			TPD (rider)	L	M		CI (rider)
A	AR			TPD (rider)	L			CI (rider)
A	AR			TPD (rider)	L	M		

Network Member Capabilities

Country/Region	Network Member (Legal name)	Primary Contact
Poland	Towarzystwo Ubezpieczeń Allianz Życie Polska Spółka Akcyjna	Pryciak, Piotr
Poland	UNIQA TU na Życie S.A.	Bednarski, Michał
Portugal	Fidelidade - Companhia de Seguros, S.A.	Louro, Maria João
Portugal	Generali Seguros SA (Tranquilidade)	Gil Nunes, João
Puerto Rico	Prudential Insurance Company of America	Ogushwitz , Jesse
Romania	UNIQA Asigurari de Viata, S.A.	Sop, Stefan Cristian
Serbia	UNIQA životno osiguranje Beograd a.d.o.	Milosevic, Tihimor
Singapore	HSBC Life (Singapore) Pte. Ltd.	Wee, Lee Lian
Slovakia	UNIQA poisťovňa, a.s., pobočka poisťovne z iného členského štátu	Katarína Slávičková
South Africa	Sanlam	Khan, Nadeem
Spain	España, S.A. Compañía Nacional de Seguros	Alí Varoucha , Sara
St. Kitts	Sagikor Life Inc EC	Vanvieldt, Sean
St. Lucia	Sagikor Life Inc EC	Vanvieldt, Sean
St. Vincent	Sagikor Life Inc EC	Vanvieldt, Sean
Sweden	SPP Pension & Försäkring AB	Kvist, Daniel
Switzerland	Helvetia Swiss Life Insurance Company Ltd	Germann, Edgar
Taiwan	KGI Life Insurance Co., Ltd.	Chang, Jasmine
Thailand	Allianz Ayudhya Assurance Public Company Limited	Sinchairatanakul, Chuenjit
Trinidad & Tobago	Sagikor Life Inc	Vanvieldt, Sean
Tunisia	Société Tunisienne d'Assurances et de Réassurances (STAR)	Loukil, Mohamed
Turkey	AXA Hayat A.S.	Saygin Erten, Tuğçe
Turkey	AXA Sigorta A.S.	Saygin Erten, Tuğçe
U.S.A.	Prudential Insurance Company of America	Ogushwitz , Jesse
Ukraine	UNIQA Life - Ukraine	Myshonkov, Denys
United Kingdom	BUPA Insurance Ltd	Scott, Stephen
United Kingdom	Canada Life Limited	Jones, Andy
Vietnam	Baoviet Insurance Corporation	Pham Nguyen Hong, Hanh

Minimum lives to offer a local group contract
2
3
2 (standard) - 100 (tailored)
As of 10 (life) or 50 (medical)
100
7
1
3
5
10
5
5
5
5
1
1
5
11
5
10
10
20
100
1
50
5
3

Minimum lives to offer pooling
7
3
2 (standard) - 100 (tailored)
As of 10 (life) or 50 (medical)
100
7
-
25
5
10
5
5
5
10
50
5
11 (if < review per case)
5
10
10
20
100
1
50
20
3

INSURABLE									
Accident		Disability			Life	Medical	Retirement	Critical Illness Dread Disease	
Standalone	Rider	STD	LTD	TPD					
	AR			TPD (rider)	L		R	CI (rider)	
A	AR	STD		TPD (accident)	L			CI	
A			LTD		L	M	R		
A	AR			TPD (rider)	L	M	R		
A	AR	STD	LTD		L			CI	
A	AR	STD		TPD (accident)	L	M		CI	
A	AR	STD		TPD (accident)		M		CI	
	AR		LTD	TPD (rider)	L	M		CI (rider)	
A	AR	STD		TPD (accident)	L		R	CI	
A	AR	STD	LTD	TPD	L	M	R	CI	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)	
A			LTD		L	M	R		
A (UVG)		STD (KTG)	LTD		L		R		
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
A	AR	STD		TPD (rider)	L	M	R	CI (rider)	
A	AR	STD	LTD		L	M	R	CI	
A	AR	STD	LTD	TPD	L		R	CI	
						M			
A	AR	STD	LTD		L			CI	
A	AR	STD			L	M	R	CI	
						M			
			LTD		L			CI	
	AR	STD (rider)		TPD (rider)	L	M		CI (rider)	

POOLABLE									
Accident		Disability			Life	Medical	Retirement	Critical Illness Dread Disease	
Standalone	Rider	STD	LTD	TPD					
	AR			TPD (rider) ^{1,2}	L			CI (rider) ^{1,3,4}	
A	AR	STD		TPD (accident)	L			CI	
			LTD		L				
	AR			TPD (rider)	L	M			
	AR	STD	LTD		L				
A	AR	STD		TPD (accident)	L	M		CI	
			LTD	TPD (rider)	L	M		CI (rider)	
A	AR	STD		TPD (accident)	L			CI	
A	AR	STD	LTD	TPD	L			CI	
	AR		LTD	TPD	L				
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
			LTD				R		
			LTD		L		R		
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
	AR			TPD (rider)	L	M		CI (rider)	
A	AR	STD	LTD		L	M		CI	
A	AR	STD	LTD	TPD	L			CI	
						M			
	AR	STD	LTD		L				
A	AR	STD			L		R	CI	
						M			
			LTD		L				
	AR	STD (rider)		TPD (rider)	L	M			

Expatriates and TCN Solutions

Global	BUPA Global	Bradley, Mathew
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3

100

							M	
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							M	
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ABBREVIATIONS	
A	Personal accidents only policy/standalone accident
AR	Accident as a rider to Group Life
CI	Critical Illness / Dread Disease
L	Life
LTD	Long Term Disability (annuity/pension)
M	Medical
R	Retirement
STD	Short Term Disability
TPD	Total Permanent Disability (lump sum)